

Dynamics of Sales Management

Maple Grove, MN • February 18-19, 2020

Tuesday, February 18, 2020

7:30 AM - 8:00 AM

8:00 AM - 12:00 PM

SECTION 1

12:00 PM - 1:00 PM

1:00 PM - 5:00 PM

SECTION 2

Wednesday, February 19, 2020

7:30 AM - 8:00 AM

8:00 AM - 12:00 PM

SECTION 3

12:00 PM - 1:00 PM

1:00 PM - 5:00 PM

SECTION 4

Faculty

Joan E. Sansing, CIC, ARM, AAI
Sansing Consulting Inc, Spring Hill, FL

Jeffrey Wayne Wodicka, CIC
*Casswood Insurance Agency, Ltd., Saratoga Springs,
NY*

Registration with Coffee and Rolls

Section 1

Ms. Joan E. Sansing, CIC, ARM, AAI

Lunch

Section 2

Ms. Joan E. Sansing, CIC, ARM, AAI

Coffee & Rolls

Section 3

Mr. Jeffrey Wayne Wodicka, CIC

Lunch

Section 4

Mr. Jeffrey Wayne Wodicka, CIC

Program Location

Address & Phone: **MN Insurance Agents & Brokers**
15490 101st Avenue North
Maple Grove, MN 55369
(763) 235-6460